# **JUNE 4-5, 2017**

# 2017 CSFA Mid-West Regional Conference

in conjunction with Texas Lone Star Chapter CMAA



Royal Oaks Country Club • 7915 Greenville Ave • Dallas, TX 75231

# **SUNDAY, JUNE 4**

#### 2:00-5:00 pm:

CSFD Preparation Workshop, Steve Tharrett, co-founder of ClubIntel and author of CSFA's Resource Manual and Certification Program

# 5:00-7:00 pm:

CSFA & CMAA Welcome Reception Sponsored by Precor



# **MONDAY, JUNE 5**

#### 7:30-8:00 am:

Registration & Continental Breakfast

#### 8:00-8:15 am

Opening Remarks, Kevin Caldabaugh, CSFA President and Graham House, CMAA Chapter President

#### 8:15-9:30 am:

State of Industry, Ray Cronin, Club Benchmarking

#### 9:30-10:45 am:

Panel Discussion: What Private Club Members Are Looking for in a Fitness/Wellness Facility

# 10:45-11:00 am: Break

#### 11:00 am-12:15 pm:

Integration of Fitness/Wellness and Spa into Club Operations, Kevin Caldabaugh & Jim Butler, PhD, GM Grey Oaks, Naples, FL

#### 12:15-1:15 pm\*:

Anticipating Trends and Future Proofing Your Business With Expanded Capabilities in Wellness, Steve Menzel, Precor

\*Lunch will be served during this lecture

### 1:15-1:30 pm: Break

#### 1:30-2:30 pm:

Monetizing the Wellness Experience, Nicole Mains, CSFA Vice President & Wellness Director at Boulder Country Club

#### 2:30-3:30 pm:

Roundtable Discussion: Why Fitness is the Fastest Growing Amenity in Private Clubs

#### 3:30-3:45 pm:

Closing Remarks



#### HOTEL INFORMATION:

The Westin Dallas Park Central (click here) 12720 Merit Drive • Dallas, TX 75251 • 972-851-2042

Reference - "Texas Lone Star Chapter CMAA June 2017" for special conference rate of \$129

CSFA & CMAA Members: \$225 for first attendee from club, \$175 for second attendee from same club, \$100 for additional attendees from same club. Register at www.shopCSFA.com